



Ongoing Consulting Retainer

Executive Strategy, Governance, and Systems Integration

A sustained advisory partnership that provides continuous strategic guidance, implementation support, and change management expertise as your organization navigates AI transformation.

The Challenge

Leadership teams face pressure to adopt AI quickly, often without clear governance, alignment, or measurable outcomes. Scattered experimentation, vendor noise, and workforce anxiety create risk and inefficiency. Executives need strategic guidance that balances innovation with accountability.

Service Overview

Our Ongoing AI Consultation Retainer provides continuous advisory support to executive and senior leadership teams. We partner with organizations to align AI initiatives with business strategy, governance requirements, and operational realities. This service ensures AI adoption is intentional, sustainable, and integrated at the systems level.

Key Benefits

- Maintain momentum on AI initiatives with consistent expert guidance
- Resolve adoption challenges quickly with on-call advisory support
- Track and demonstrate ROI with regular performance reporting
- Build internal capability so your team becomes self-sufficient over time

Core Outcomes

- Clear, disciplined approach to organizational AI adoption
- Reduced risk from unmanaged or ad-hoc AI use
- Stronger linkage between AI initiatives and business outcomes
- Leadership confidence navigating AI-driven change

Why The Jonesi Consultancy

We're not vendors who disappear after the project ends. Our retainer model means we're invested in your long-term success. With combined expertise in finance, operations, and human behavior, we address the full spectrum of AI adoption challenges—from budget justification to employee anxiety. We measure success by your outcomes, not our billable hours.

How It Works

- 1. Align:** We collaboratively establish goals, success metrics, and a regular meeting cadence.
- 2. Advise:** We provide ongoing strategic guidance through scheduled sessions and as-needed consultations.
- 3. Support:** We help your team implement, troubleshoot, and optimize AI workflows.
- 4. Report:** We deliver monthly summaries tracking progress, challenges, and ROI.

Partnership Levels

Choose the level of partnership that matches your organization's needs and AI adoption stage. All retainers require a minimum 3-month commitment.

LEVEL 1: Strategic Advisory

Limited Support

High-level AI guidance for organizations that want informed direction without day-to-day involvement. The focus is on strategy, decision support, and risk-aware planning rather than execution. Support is consultative, targeted, and leadership-facing.

Intended For: Organizations in early AI adoption stages, or leadership teams who want periodic expert input while internal teams handle execution.

What's Included:

- Executive advisory sessions (strategy, prioritization, decision framing)
- AI governance and risk considerations at a high level
- Review and feedback on proposed AI initiatives or policies
- Email-based advisory support for leadership questions

6–8 hours per month

LEVEL 2: Embedded Advisory & Enablement

Moderate Support

Balances strategic guidance with hands-on enablement, supporting both leadership and key internal stakeholders. The focus is on translating strategy into action while maintaining governance, clarity, and workforce alignment.

Intended For: Organizations actively implementing AI who need consistent guidance, cross-functional alignment, and structured support to avoid missteps.

What's Included:

- Executive advisory and planning sessions
- AI policy, governance, and workflow guidance
- Identification and prioritization of automation and efficiency opportunities
- Ongoing consultation with designated internal leads
- Review and refinement of AI-supported processes and materials

10–12 hours per month

LEVEL 3: Embedded AI Partnership

Intensive, Hands-On Support

Positions The Jonesi Consultancy as an embedded strategic partner, deeply involved in execution, change management, and operational integration. The focus is on measurable impact, sustained adoption, and leadership confidence during complex change.

Intended For: Organizations treating AI as a core business initiative that requires senior-level oversight, hands-on execution support, and continuous course correction.

What's Included:

- Executive-level AI strategy and decision support
- Hands-on workflow redesign and automation guidance
- AI-supported redesign and ongoing upkeep of organization website
- Deep involvement in governance, compliance, and risk mitigation
- Ongoing support to leadership and operational teams as adoption evolves

14–16 hours per month

All retainers require a minimum 3-month commitment. Most clients partner with us for 6-12 months or longer.

Ready to get started? [Contact us at info@jonesi.us](mailto:info@jonesi.us)